



# Newsletter



Leading Distributor of O.E. Quality Parts

Issue 2

## Printed Pumps

The Fuel Parts UK 2008/09 printed Fuel Pump catalogue is now available. The catalogue covers over 87% of the UK vehicle parc and includes everything from in-tank pumps to complete assemblies.

To request a copy, call the sales team on 01527 835555.

An online version is also available on our website, logon to [www.fpuk.co.uk](http://www.fpuk.co.uk) for further details.

## Chris Trew joins Fuel Parts UK as Midlands representative.

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Fuel Parts UK, a leading supplier of premium fuel and emissions components, has made a new addition to its field sales team after appointing Chris Trew as its representative for the Midlands region.

Chris, a direct replacement for Mark Scrivener, (who has been internally promoted to Purchasing Officer), has worked over 30 years in the motor trade. His experience has included 10 years as an independent garage owner. 20 years in the aftermarket, covering a wide range of products including 7 years dedicated to engine management components. He has also been a member of the Institute of the Motor Industry for over 10 years.

As the Fuel Parts representative for the Midlands – an area including all counties from Bristol to Chester – Trew will be responsible for dealing with the company's entire engine management portfolio.

Managing director, Andy West, said:

"Chris's knowledge of the automotive aftermarket is second to none. I'm sure his expertise will enhance the confidence our customers have in us and our products."

Trew is relishing the challenge that his new role at FPUK will bring and he cited the strong relationship that he already has with a number of Fuel Parts customers as the foundations he is planning to build on.

Chris commented "As the Midlands representative, my targets are to increase business and to enhance the service that I can give to the

customers. I'm planning to be as flexible as I can to make sure they get the best out of Fuel Parts as a company and the products that we offer."



## First Season Success

FPUK's 6 a side football team, the FPUK Allstars play in the Football Mundial league at Trinity high school Redditch and finished their first season in fourth place, 2 places away from promotion which is a fantastic achievement.

The new season is now under way again, where FPUK are looking forward to battling it out against local teams and companies. FPUK Allstars manager Keyl Taylor said " In this coming season we look to further our performance from last season by finishing in the top two and gaining promotion to the top division."

Player of the season: Dan Knight  
Top goal scorer: Tom Harborne (18 goals in 18 games)



For more information visit <http://www.footballmundial.com>

## And the winner is..

Congratulations to Exhausts Unlimited who won the 1st prize tickets to the British grand prix at Silverstone by finding the golden ticket in FPUK's golden ticket promotion. Martin Ager, Regional Manager at EU

commented "Whilst it was wet and windy, the venue could not have been better for a Lewis Hamilton win." Visit [www.fpuk.co.uk](http://www.fpuk.co.uk) to see what the promotion is this month



# Injection Pumps

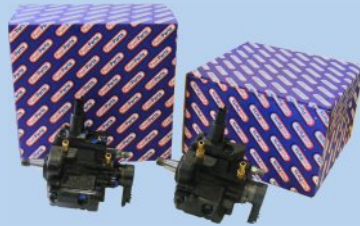
Fuel Parts UK has announced the introduction of a new all-makes range of Common Rail Diesel Injection Pumps.

FPUK has been involved in the diesel injection market for many years, supplying injectors, Vacuum Pumps, Solenoids and EGR Valves. With the increased percentage of diesel vehicles in the UK vehicle parc and the transfer to common rail injection systems, Fuel Parts UK have introduced new catalogues which include Engine Management products for these engines. The Diesel products range now includes; Lambda Sensors, Cam/Crank & Knock Sensors, Mass Air Flow Meters, Air/Coolant & MAP Sensors.

Managing director, Andy West, said: "This new range of direct injection diesel pumps gives our customers first-rate coverage in this growing market. As always we have made our catalogue easy to use, with accurate vehicle applications, also

listing engine details and O.E references. This ensures they supply the right part, first time."

This new product line of Diesel Pumps consists of over 100 part numbers covering over a thousand vehicle applications. Exchange units are available off the shelf with overnight delivery and suit Bosch, Siemens and Delphi, Common Rail Diesel applications.



# Lloyd Is Back

Lloyd Deakin could not keep away from Fuel Parts and we welcome him back to the FPUK team. Having spent the past year as general manager of Nemesis UK, the leading distributor of performance parts, distributing brands such as Magnaflo and 5Zigen, Lloyd returned on 23rd September to work in the commercial office as a parts advisor.

Having worked in the motor trade for over 20 years, and having previously worked at FPUK for over 3 years, Lloyd is extremely knowledgeable in the fields of parts sales, customer service and technical enquiries.

Commercial Office Manager, Raj Guhman commented "We are delighted to have Lloyd back on board in the commercial office. I know he'll be invaluable to FPUK's continued success".



Lloyd said " It's great to be back and it now feels like I have never been away! As I've worked with the Fuel Parts team before, it's great just to slot back in and catch up with old colleagues and customers, as well as getting the chance to speak to new ones."

# Word Search

LAMBDA

ENGINE

INJECTION

MAP

SENSOR

CONVERTER

FUELPUMP

DIESEL

ALTERNATOR

FPUK

F	B	D	Y	Q	I	G	M	L	S	E	N	S	O	R	Y	K	H	L	G
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Cut this out and send it to us with your contact details for a chance to win an FPUK Goodie Box

# Chris' Column

## R103 A Technical Guide



### How will the introduction of R103 affect you?

The regulation is (in a nut shell), a guarantee of quality. For a cat to get approval it has to be inspected and tested at an official European test facility. The tests incorporate noise, emissions, materials used, and, if the regulation is correctly applied, a test of fitment. If it passes a number is permanently attached to the converter showing the type approval reference and a number that is unique to the vehicle type to which it is approved.

At last a degree of confidence can be applied to aftermarket cats.

FPUK will be supplying R103 cats with a copy of the type approval certificate, which lists the vehicle that it applies to, plus we will also include a fitting kit, if available.

We are aware that there has been a lot of bad press against aftermarket converters in recent months, this regulation is directly aimed at removing substandard parts from the market place, and indeed it will be illegal to sell or fit them from January.

The problems that we will be saying goodbye to include excessive noise, MOT failures and EOBD cat efficiency faults, all of which have forced many people to think about where they buy their cats from.

The type approval test procedure is a lengthy and expensive one, so there will be a premium to pay. There is no way that R103 converters will be as cheap as some of the aftermarket versions, but then this is no comparison, check the price against the true equivalent the OE and rest assured there will be a healthy margin.

For more information on R103 visit the website at [www.r103.info](http://www.r103.info)